

**From:** It's PAT  
**Sent:** Wednesday, November 01, 2000 11:31 AM  
**To:** All Birch Employees  
**Subject:** Look what we did with that extra daylight savings hour!

There's so much new stuff on PAT, surely we've got something to interest you.

**For the curious:** Bruno the foreman has sent us an update (complete with pictures!) on the Morr Building renovation in Kansas City.

**For the competitive:** See who the top salespeople were in third quarter - Leading the Way and Breaking Ground winners are listed in the Birchopoly part of the Achievements section.

**For the extroverted:** South Texas has been working the trade show circuit! First Buddy completely took over the Houston Strictly Business Trade Show and then San Antonio staffed the Business Technology Summit. And last, but not least, Corpus Christi sold the bay at the Buy the Bay Showcase 2000!

**For the lost:** You've asked for it, we've got it! Many of you have been desperately seeking your cost center codes so you can finish your budgets and complete all those purchasing forms. You'll find the complete list under Employee Resources.

**For the hungry:** Birch debuts BLT. No, that's not a bacon, lettuce and tomato sandwich. BLT stands for Birch Loop Tool - a Birch innovation used to determine DSL bandwidth availability for potential customers.

**For the spendthrift:** Now's a good time to do your early Christmas shopping! The company store is having an inventory clearance sale. We've got to make room for new stock for 2001. Most items are 33% off - so get 'em while the gettin's good! Now don't fret if what you're lookin' for is already gone. We'll have a completely new store (and new vendor) with new Birch goodies to choose from by year's end.

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